A1 Windows

MARIETTA · GEORGIA

The Honest Window Cost Guide

What really changes the price of replacement windows in metro Atlanta, what a fair quote includes, and how to compare quotes without the sales pitch.

FREE · NO OBLIGATION · A1WINDOW.COM

Why this guide exists

Most companies won't explain how a window price is built until a salesperson is in your living room. This guide shows you what moves the price up or down, what every fair quote should include and when the upgrades are worth it, so you can judge any quote, from us or from anyone else.

How to use it

Read what changes the price, check what a quote should include, and use our free checklist, "7 questions to ask before you sign a window contract," to put quotes side by side. When you want a real number for your home, the last page shows the one next step.

BEFORE YOU COMPARE

Three kinds of window companies

Ask around and you'll get very different numbers for the same house. The number isn't the whole story. Here is what's behind each kind of company, so you know what you're actually paying for.

The showroom
A big brand with TV ads, a showroom and a polished in-home presentation. Much of the price pays for the marketing and the sales process, not the window. Watch for a big "list price" with a big discount that only lasts until tonight.

The lowest bidder
The cheapest number on paper, sometimes on premium-sounding glass. Check what's missing: trim capping, haul-away, lead-safe work on an older home, a real warranty. A cheap window installed poorly is the most expensive one.

A1: the honest middle
Premium windows bought factory-direct, with no showroom markup. Capping, cleanup and a 2-year workmanship warranty are part of every price. A1 answers for the window and the installation, and you get the whole price in writing.

This guide shows you what goes into a fair price, so you can place any quote you get, high or low, against it.

THE HEART OF IT

What changes the price

Two homes with the same number of windows can get very different prices. These are the things that move it.

- **Size and shape.** A big picture window or an arch costs more than a small bathroom window.
- **Style.** Double hung and sliders are the simplest; casements, bays, bows and custom shapes take more parts and more labor.
- **Glass package.** Double-pane Low-E is excellent in Atlanta; triple-pane and laminated "quiet" glass cost more and pay back in comfort and quiet.
- **Color and finish.** White costs least. A painted exterior color, a wood-look interior or grids add to each window.
- **Safety glass.** Tempered glass is required by code near doors, floors and tubs.
- **Your openings.** A clean swap costs less than one that needs new trim capping, rot repair, a size change, or lead-safe work on a home built before 1978.
- **How many windows.** Setup and travel are shared across the job, so larger projects often price better per window.

The only way to a real number
A free measure visit. We measure every opening, show you the options and leave a written price. No pressure, no "today-only."

CHOOSING THE WINDOW

Good, Better, Best

We install three Vytex series. There's no wrong choice, only the right one for how long you're staying and how much comfort you want. Buy the right thing once.

GOOD

Georgetown

A solid, energy-efficient vinyl window with welded corners. The smart spend for rentals, flips or secondary rooms.

BETTER

Fortis

Upgraded frame and glass for everyday comfort in the rooms you actually live in.

BEST · MOST CHOSEN

Potomac-hp

The series most A1 customers choose. Foam-filled frame and sash, a magnetic seal that closes like a freezer door and Low-E glass with argon gas. Tested to let in about 1 cup of air a minute, where the industry standard allows 36. The widest choice of colors, wood-look interiors and options such as blinds inside the glass.

A straight answer on triple-pane

In Atlanta the energy savings over a good double-pane Low-E are small. Where triple-pane earns its keep is comfort and quiet: a busy road, a nursery, a home office. Want the best? We'll price it fairly. Prefer the smart-value choice? Double-pane Low-E is excellent here. You choose; we show you both on the written price.

READ THE QUOTE

What's included, and what cheap quotes hide

Every A1 price includes

+ Measuring every opening
+ Removing and hauling away your old windows
+ Full installation, with A1 answering for it
+ Color-matched aluminum capping on the exterior trim
+ Caulking, sealing and cleanup
+ A 2-year workmanship warranty, plus Vytex's lifetime product warranty

What a suspiciously cheap quote often leaves out

– Capping the exterior trim, so bare wood is left exposed
– Hauling away the old windows
– Lead-safe practices on a home built before 1978
– The real glass package: quoted on the cheapest glass, upsold later

Comparing quotes the right way? Ask every company the same seven questions. Our free checklist, "7 questions to ask before you sign a window contract," puts every quote on the same page.

AFTER THE INSTALL

Your protection, in plain English

Two warranties, named separately, because that's how you should always see it.

1 · Your windows: Vytex Limited Lifetime
For as long as you live in your home, Vytex covers what actually fails: the frame and sash, the hardware (balances, locks, rollers), the screens and the insulated glass seal, the foggy-glass failure. Residential glass breakage is covered too. Selling? It transfers to the next owner.

2 · Your installation: A1 2-Year Workmanship
For two full years, if anything about how we installed your windows isn't right, from a draft to a stuck sash or a leak at the trim, we come back and make it right at no charge. We're local and Marietta-based: you call us, and you get us.

Why we separate them
"Lifetime everything" usually means "lifetime on whatever we decide is our fault." We'd rather tell you exactly who covers what, so you can put us next to anyone, on the same page.

THE NEXT STEP

Want your real number?

Book a free, no-pressure measure visit. We measure every opening, show you the options and leave a written price that answers all seven questions. No "today-only," no games.

(404) 445-8789 · a1window.com

About A1 Windows
A1 Windows is a Marietta-based window and door replacement company serving Cobb County and nearby. We install premium Vytex windows bought factory-direct, with the Vytex Limited Lifetime product warranty and A1's 2-Year Workmanship warranty on the installation. Our written price covers each of your openings, line by line.

The honest promise
We'll tell you when a repair makes more sense than a replacement. We price each opening for what it actually needs. And we put the whole price in writing, good through the date on your estimate. That's it.